



Pushing Up People: The Secret Behind One Of The Most Exciting Success Stories In American Business

Art Williams

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Manuela says

Worthwhile read

I like his simple and truthful approach. Simple but not easy. I like his emphasis on hard work and ethics - a rarity spoken today.

Douglass says

A somewhat dated, but still a really good book. Art Williams has some great tips for motivating his workforce.

Will Thomas says

This is one of the greatest books ever! Art built an earth-shaking, game-changing company that rocked one of the hugest (and most unscrupulous) industries out there, and he did it by treating the clients we'll, treating his work force well, by doing the right thing for everybody every time, or, as he says it, "treating people good." It turns out that when you do the right thing , people figure it out, and they come back, and they bring their friends and family! Ultimately, we build better business, and make more money by treating people "good". Every business person should be required to read this book. Every person should be required to read this book. And Art proved it: it works! It works better than the other way.

Earl says

Great book ops empowerment and connection with your work force, work group, etc... A bit out dated, but good book.

Mat Rueter says

Your business attitude is a reflection of the way you look at life!

Grant Panasuk says

Excellent book! Based on the principles of creating a successful business by empowering those around you.

Lydia Howe says

Why I Choose this Book

A family friend highly recommended this book, so highly in fact that he bought it for us. Plus I like Art Williams writing style. I've heard some of his talks on audio and so sometimes I hear his voice in my head when I'm reading his books which is pretty cool.

What I Thought about this Book

I haven't read a lot of Art William's books, but I want to read more. His style is easy to read and very down-to-earth. You can tell he really loves people and genuinely wants what is best for others. Pushing Up People was inspiring to read; it reminded me that even though aspects of reaching my writing goals can be difficult, it's still worth it to push on and continue working.

Pushing Up People covered a wide range of topics from making goals to having the right kind of attitude to how we should view failure and how praise is more powerful than punishments. Overall the book is geared toward leaders and the correct way to treat their employees, but I think the book is a good read for anyone.

Conclusion

I enjoyed this book and breezed right through it. I hope to read it again because it is chocked full of solid principles and good advice.

Rating

I'm giving Pushing Up People four stars and recommending it to anyone twelve and up although some portions of the book don't exactly apply to that age group.
