



The Home-Based Bookstore: Start Your Own Business Selling Used Books on Amazon, Ebay or Your Own Web Site

Steve Weber

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Want to know the most profitable, lowest-risk idea for your home business? It's selling used books online, which is growing 33 percent annually, according to a November 2005 study by U.S. publishers. Learn how to start your business part-time, then work as little or as much as you want. This step-by-step guide, written by one of the most successful and highly rated sellers on Amazon.com and eBay, includes everything you need to know: -- Where to find books Find books in your own neighborhood to resell profitably to a worldwide pool of ready buyers. Get the best sources for valuable used books at low prices. -- Where to sell Learn how to list your books to sell at the best price on Amazon.com and eBay, and even your own Web store. -- Which books to buy What to look for in fiction, nonfiction, and collectibles to resell at the highest profits. -- Grading and pricing your books How to describe and price your books. Learn what buyers are looking for. -- Handling customers Tips on handling online book buyers. See the author's time-tested scripts for responding to customer issues. Learn how you can get and maintain high feedback ratings. -- Fulfilling orders Easy-to-use ideas for storing, organizing, and shipping your books and handling returns. -- Automation tools Maximize your efficiency with these tips on automating your business. Automatically notify customers about shipments, and print postage to ship your books without leaving home. -- Taxes and legal requirements How to register your business to obtain the proper permits and be exempted from paying sales tax on your inventory. -- Exclusive list of wholesale book distributors Exclusive profiles and contact info for 32 wholesale distributors of used and new books. Order inventory at up to 90 percent off retail, shipped right to your door. About the author: Steve Weber started his home-based bookstore as a hobby in March 2000. Two months later, he quit his day job to sell used books full-time on Amazon.com and eBay, using his one-bedroom apartment in Virginia as warehouse and shipping depot. In the meantime, he has sold more than \$1 million of used books to buyers in all 50 states and 31 foreign countries. In this step-by-step guide, Weber tells you how he took \$80 in savings to buy his first batch of books, then invested the profits to build a successful business, and how you can too.

The Home-Based Bookstore: Start Your Own Business Selling Used Books on Amazon, Ebay or Your Own Web Site Details

Date : Published November 2nd 2005 by Weber Books

ISBN : 9780977240609

Author : Steve Weber

Format : Paperback 168 pages

Genre : Nonfiction, Business, How To, Self Help

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From Reader Review The Home-Based Bookstore: Start Your Own Business Selling Used Books on Amazon, Ebay or Your Own Web Site for online ebook

drew says

Good for a beginner

I have been selling books using FBA for about year and I still found some gems of information from this book. It would be very good for a beginner

Kris Guy says

If you want to start your own online bookselling business, this book walks you through everything you need to know ... from where to find books and how to choose the ones that will sell to how to set up your operations and more. The author also provides a rundown of valuable resources to help your business run more efficiently. A thorough reference guide for beginners!

Peter Broady says

It's interesting to read a book that's basically written by a more successful version of oneself. This was just chock full of useful information, though, covering everything from finding inventory to software to taxes and the legal structure of your business. I'll definitely keep this on my shelf as a reference.

Marilyn Matheny says

Helpful confirmation of things I thought I knew and some good insight into the importance of accurate evaluation of condition for both buying and selling. Useful ideas about researching and finding books online. Geared more to someone wanting a big book business than the casual seller just selling off a collection. Both will benefit from the web sites he has listed and the inside scoop on the working and problems of each.

Dave Peticolas says

Tips on selling used books online.

Bader says

It has some good tips and resources. However, I don't see it that helpful for someone living outside the US.

Tonks says

Touches on many different topics, though not comprehensive. Unfortunately, most of the information is dated and not necessarily true anymore. (It claims to be "expanded and revised in February 2012" but some info is clearly older than that.)

Jan says

Having recently decided that I prefer to work from home, I've been considering how to do that. Given my love of books, online book selling seems to make the most sense for me, but I've had very little idea how to get into the business.

This book is heavily weighted toward selling books on Amazon. While that's not a bad thing, it meant that it wasn't necessarily what I was looking for, as I've been thinking of starting my own website specifically focused on a certain type of book. Also, after finishing the book, I was still left a little confused about what books are good to sell and what aren't. However, I think that might be a more intuitive thing, something that comes to a book seller over time.

Even though it wasn't exactly what I was looking for, I still felt that this book had a lot of great tips. As I begin dipping my toe into the book selling waters, I find myself referring back to it for pointers. I think that anyone looking to sell books online would find this book useful.

Stephen says

Clearly written and possibly useful but much of the information is based on the circumstances of several years ago (published in 2006) so there is a bit of concern there. Very simply written though and a good introduction to the basics.

Dermot O'Sullivan says

Simple, brief read that superficially describes the basics of setting up a business selling books online from home. I read it because I want to off load part of my book collection and I found it helpful. However, my 2006 edition is very much outdated with some of the websites and apps now obsolete.
